

15th Nov 2018

# News Alert - UAE - Corporate - 100% Ownership of Companies The

### Foreign Direct Investment law and associated sector list

In our news alert dated <u>21st of May 2018</u>, we announced the decision of the Cabinet to draft a federal law on the 100 % foreign ownership of UAE- based enterprises.

Within 4 months the UAE government drafted and enforced the Federal Law by Decree No.

(19) of 2018 regarding Foreign Direct Investment (FDI law). This law outlines, among other considerations, the framework under which it will be possible, in the near future, to establish a 100% foreign owned enterprise in the UAE. This possibility will come as an exception to the known rule obliging foreign investors to partner with a UAE national and to organize the holding by the latter of 51% minimum of shares.

# Scope of application - Positive List

The law applies to all companies established in the State and explicitly excludes the companies established in the Free zones. However, all such companies may not benefit from the exception. It will apply and enable 100% foreign ownership for those companies doing business in some specific sectors to be, still, determined. The Foreign Direct Investment Committee, a committee to be appointed by resolution of the Council of Ministers, shall be responsible to provide recommendation for the positive list to the Council of Ministers and the latter shall determine such sectors.

The positive list has not yet been published. However, it is expected to be announced early next year. Based on the Ministry of Economy's statement among other sectors the permitted sectors for up to 100% ownership will be in technology, outer space, renewable energy, artificial intelligence and high-technology products manufacturing, hence, a quite narrow list of sectors.

### Negative list

The negative list reflects all sectors which do not fall and will not fall under the FDI law. The content of the list is subject to changes and governed by the Council of Ministers. Currently the following sectors are excluded from the FDI law:

- 1. Exploration and production of petroleum materials
- 2. Investigations, security, military sectors, manufacturing of arms, explosives and military equipment, devices and clothing
- 3. Banking and financing activities, payment systems and dealing with cash
- 4. Insurance services
- 5. Hajj (pilgrimage) and Umrah services, providing employment and recruitment services for staff and servants
- 6. Water and electricity services
- 7. Services related to fisheries
- 8. Postal services, telecommunications services and audio and video services
- 9. Land and air transport services

MENA LEGAL Swiss Association Member Offices in

Abu Dhabi· Amman · Amsterdam · Barcelona · Bangkok · Beijing · Berlin · Cairo · Dubai · Frankfurt Main Fujairah · Gibraltar · Karlsruhe · London · MiamiBeach · Milano · Moscow · Munich · Muscat · New York Orlando · Paris · Phoenix · Ras Al Khaimah · Riyadh · Sharjah · Turin · Zurich



- 10. Printing and publishing services
- 11. Commercial agents' services
- 12. Medical retail such as private pharmacies
- 13. Blood banks, venom and quarantine centres

# **Commitment from the Foreign Direct Investment Companies**

Should a Foreign Direct Investment Companies be granted with the right to own 100% or lower % but above 49%, such company carrying a so-called Foreign Direct Investment Project will be granted with additional incentives regarding its assets, repatriation of capital, or confidentiality rights but will also be requested investments that are different from the standards in the UAE: the payment of the share capital shall be documented, the amount of the share capital is expected to be higher than the applicable standards AED 300,000 in Dubai or AED 150,000 in Abu Dhabi, and the employment of UAE nationals is expected to be mandatory regardless of the size or activity of the foreign direct investment project.

#### Conclusion

It remains to be seen if the issuance of the positive list will happen within the announced time frame and which sector of activity will be concerned. As of now without the existence of a positive list, the FDI law is a mere regulatory framework that is not subject of any enforcement by a private investor.

MENA LEGAL will remain attentive to the evolution of the process and keep you info rmed.



Dr. Alexander Brexendorff Managing Partner



Mr. Romain Astruc Partner





Dr. Alexander Brexendorff is an entrepreneur/owner and managing director of various legal, business, sports and Fintech consulting companies in Europe and the Middle East. He is as well the founder and head of the board of the Zurich and Dubai based international business and legal Swiss Association Iskander & Associates / MENA LE-GAL.

You may contact Dr. Alexander Brexendorff at brexendorff@mena-legal.com

Mr. Romain Astruc is a civil law specialist, criminologist and busi- ness consultant. He has spent 8 years in the UAE advising MENA LEGAL's clients for their UAE, KSA and Qatar matters.

You may contact Mr. Romain Astruc at astruc@mena-legal.com

### ABOUT MENA LEGAL

MENA LEGAL<sup>TM</sup> represents a global network of consulting firms and professionals structured as a Swiss Association, which provide a wide range of services on "one-stop-shop" basis to international corporations, small and medium sized companies and individuals.

Its members and individual experts have in-depth experience in matters of legal, tax, business consulting, accounting, property consulting, project finance and recruitment services, mainly with a focus on the markets of Europe, the Middle East, North Africa and beyond.

With over 30 years of personal and professional experience our members provide comprehensive and competent advice related to the business environment in various parts of the world, but also provide advice to regional entrepreneurs with respect to opportunities and legal matters in Europe, the Middle East, North America and Asia.



With member offices in Germany, Italy, France, the Netherlands, USA, United Kingdom, Switzerland the United Arab Emirates, Egypt, Jordan and Saudi Arabia, along with associ- ated partners in various other countries, our members are positioned to offer hands-on sup- port and on-the-ground services on a regional basis.

### Our focus is on advising the following business sectors:

- ✓ Real Estate and Construction (FIDIC)
- ✓ Engineering and Architecture
- ✓ Car manufactures and Supply Industries
- ✓ Logistics and Aviation
- ✓ Oil & Gas and Mining
- ✓ Petrochemicals
- ✓ Fintech and Blockchain
- ✓ Renewable Energy and Environmental Technologies
- ✓ Security and Defence
- ✓ Hotels and Leisure Properties
- ✓ Pharmaceutical and Biotechnology
- ✓ Education
- ✓ Sport and Events

# With the following services:

- ✓ Allocating local partnerships and project finance opportunities
- ✓ Joint-Venture arrangements
- ✓ Agency and Representation Agreements
- ✓ Advice regarding doing business under international sanctions
- ✓ Corporate set-up
- ✓ Immigration services
- ✓ Foreign Investment laws
- ✓ Oil & Gas contracts
- ✓ Mergers & Acquisitions
- ✓ Commercial litigation and arbitration
- ✓ Real Estate development and acquisitions
- ✓ Construction and infrastructure projects
- ✓ Public procurement and tendering procedures
- ✓ Local and cross-border taxation
- ✓ Accounting services
- ✓ Labour law
- ✓ Inheritance law and wills
- ✓ Data Protection Law

# For more information, please contact:

info@mena-legal.com